



**BID # k-44**  
**CITY OF SALEM**  
**PURCHASING DEPARTMENT**  
**Salem, Mass., April 27, 2009**

The City of Salem reserves the right to reject any or all Bids, to omit any item or items called for, or to accept the Bid deemed in the best interest of the City.

This Bid request is to be returned to the office of the Purchasing Agent, 120 Washington Street, 3<sup>rd</sup> Floor, Salem, MA 01970 on or before **10:00 AM, May 20, 2009** sealed by the party making the offer.

Send all communications to: City Purchasing Agent, 120 Washington Street, 3<sup>rd</sup> Floor, Salem, MA 01970.

**SCHOOL BUS TRANSPORTATION**

FOR YEAR 2009-2010      510,650.<sup>00</sup>  
FOR YEAR 2010-2011      510,650.<sup>00</sup>  
FOR YEAR 2011-2012      510,650.<sup>00</sup>

**TOTAL:**

\$ 1,531,950.<sup>00</sup>  
From bid form

The Bidder acknowledge receipt of the following Addendums #1 Bid # K-44

COMPANY NAME HEALEY BUS INCORPORATED

BUSINESS ADDRESS 34 RILEY WAY

CITY, STATE & ZIP CODE LYNN MA 01905

TELEPHONE & FAX NO. 781-599-5396 - 781-599-5395

AUTHORIZED OFFICER (print) MARK HEALEY

AUTHORIZED SIGNATURE [Signature]

DATE 5-18-09

**BID FORM**

# K-44

FOR YEAR 2009-2010

The undersigned agrees that the Salem School Committee shall have the final authority under this contract to designate the actual number of buses to be used in any contract year, and to add or delete vehicles during the life of this contract.

The undersigned agrees that this contract is for one year with the City of Salem having the sole option to extend this contract for two additional periods of one year each, for the 2009-2010, 2010-2011, 2011-2012 school years.

Contractor provides all operating expenses, including gas and depot space and standby vehicles and drivers.

The undersigned proposes to furnish school bus transportation for the Salem School Department in accordance with the specifications prepared by the Salem School Department at the following firm prices:

Regular School Transportation

**\*FOR COMPARISON PURPOSES**

2 hour limit per trip  
35 mile limit per trip  
65-passenger buses

Cost for: ten (10) two-trip, and one (1) one-trip buses

One trip only (AM or PM)

\$ 300.00 per bus per day  
transportation per day

Cost of regular school

\$ 2,750.00

Two trips only

\$ 255.00 per bus per day

A. Total Cost of regular school  
Transportation

Three trips only

\$ 300.00 per bus per day

(180 days) \$ 495,000.00

Excess mileage charge

B. Excess mileage (estimated)  
\$ 2.50 per mile

at 1000 miles per school year)

\$ 2,500.00

Athletic Trips

C. Athletic Trips (estimated)  
\$ 210.00 per trip

at fifty (50) trips \$ 10,500.00

Field Trips  
Shuttle Trips

D. Field Trips (estimated at  
\$ 175.00 per trip

ten (10) trips \$ 1,750.00

\$ 90.00 per trip

E. Shuttle Trips (estimated

At ten (10) trips \$ 900.00

\*Bid Total (A+B+C+D+E)

\$ 510,650.00

\*Contract will be awarded to lowest total based upon this comparison criteria.

Athletic Trip

3 hour minimum charge, usually after school hours to and from destinations outside the City of Salem, averaging 40 miles, driver and vehicle usually remain with students

Charge per 3 hours	\$ <u>210.00</u>
Charge per each additional 10 minutes	\$ <u>10.00</u>
Charge per mile in excess of 40 miles/trip	\$ <u>2.50</u>

Field Trip

3 hour minimum charge, usually during school hours to and from destinations outside the City of Salem, driver and vehicle usually remain with students

Charge per 3 hours	\$ <u>125.00</u>
Charge per each additional 10 minutes	\$ <u>10.00</u>
Charge per mile	\$ <u>2.50</u>

Shuttle Trip

1/2-hour minimum, usually during school hours but not within the regular transportation period, to and from destinations within the City of Salem

Charge per 1/2 hour	\$ <u>90.00</u>
Charge per each additional 10 minutes	\$ <u>10.00</u>

In the event that some routes/trips can be condensed through the use of 77-passenger vehicles, bidders are to submit a price for two 77-passenger buses (two-trip). This will not be used in awarding the contract, but may be implemented if conditions warrant.

Two trips only (77-passenger) \$ 255.00 per bus per day

1. Do you currently have 77-passenger buses? Yes  No
2. If yes, are they available for use by the City of Salem? Yes  No
3. If answers to questions #1 or #2 are *no*, at what date after award of contract would you be able to purchase/lease such vehicle(s) if it is determined that these would be advantageous/necessary for the School Department either in this or subsequent contract years? Within \_\_\_\_\_ days

NAME OF COMPANY HEALEY BUS INCORPORATED  
 ADDRESS P.O. Box 24 Swampscott MA 01907  
 AUTHORIZED SIGNATURE [Signature]  
 TITLE PRESIDENT  
 PHONE NUMBER 781-599-5296  
 DATE 5/18/09

**BID FORM**

# K-44 For Year 2010-2011

The undersigned agrees that the Salem School Committee shall have the final authority under this contract to designate the actual number of buses to be used in any contract year, and to add or delete vehicles during the life of this contract.

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\$ 200.00 per bus per day  
transportation per day

Cost of regular school

Two trips only

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A. Total Cost of regular school  
Transportation

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Three trips only

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Excess mileage charge

B. Excess mileage (estimated)  
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at 1000 miles per school year)

Athletic Trips

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Field Trips  
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ten (10) trips \$ 1,750.00

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\*Bid Total (A+B+C+D+E)

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Athletic Trip

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Charge per 3 hours	\$ <u>210.<sup>00</sup></u>
Charge per each additional 10 minutes	\$ <u>10.<sup>00</sup></u>
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**BID FORM**

# K-44 For Year 2011-2012

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Cost of regular school

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A. Total Cost of regular school Transportation

Three trips only      \$ 300.00 per bus per day

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