

**R-30****Bid Results**

|                     | <b>Aetna</b>         | <b>American Service Co.</b> |
|---------------------|----------------------|-----------------------------|
| <b>Testing</b>      |                      |                             |
| Year 1              | \$ 25,000.00         | \$ 29,120.00                |
| Year 2              | \$ 25,000.00         | \$ 29,120.00                |
| Year 3              | \$ 25,000.00         | \$ 29,120.00                |
| Subtotal 1          | \$ 75,000.00         | \$ 87,360.00                |
| <b>Service</b>      |                      |                             |
| <b>Business</b>     |                      |                             |
| Year 1              | \$ 100.00            | \$ 140.00                   |
| x 32                | \$ 3,200.00          | \$ 4,480.00                 |
| Year 2              | \$ 110.00            | \$ 140.00                   |
| x 32                | \$ 3,520.00          | \$ 4,480.00                 |
| Year 3              | \$ 110.00            | \$ 140.00                   |
| x32                 | \$ 3,520.00          | \$ 4,480.00                 |
| <b>Non Business</b> |                      |                             |
| Year 1              | \$ 140.00            | \$ 210.00                   |
| x 32                | \$ 4,480.00          | \$ 6,720.00                 |
| Year 2              | \$ 150.00            | \$ 210.00                   |
| x 32                | \$ 4,800.00          | \$ 6,720.00                 |
| Year 3              | \$ 150.00            | \$ 210.00                   |
| x 32                | \$ 4,800.00          | \$ 6,720.00                 |
| Subtotal 2          | \$ 24,320.00         | \$ 33,600.00                |
| <b>Materials</b>    |                      |                             |
| Estimate            | \$ 3,000.00          | \$ 3,000.00                 |
| Percentage          | 10%                  | 30%                         |
| Subtotal 3          | \$ 3,300.00          | \$ 3,900.00                 |
| <b>Grand Total</b>  | <b>\$ 102,620.00</b> | <b>\$ 124,860.00</b>        |