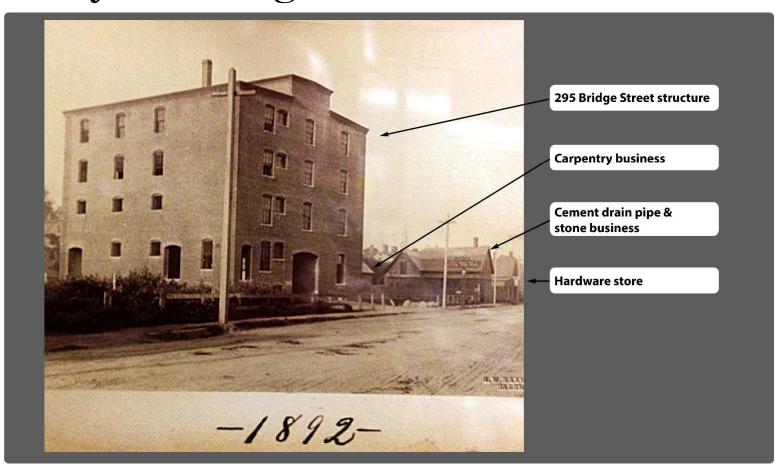
History of F.W. Webb in Salem

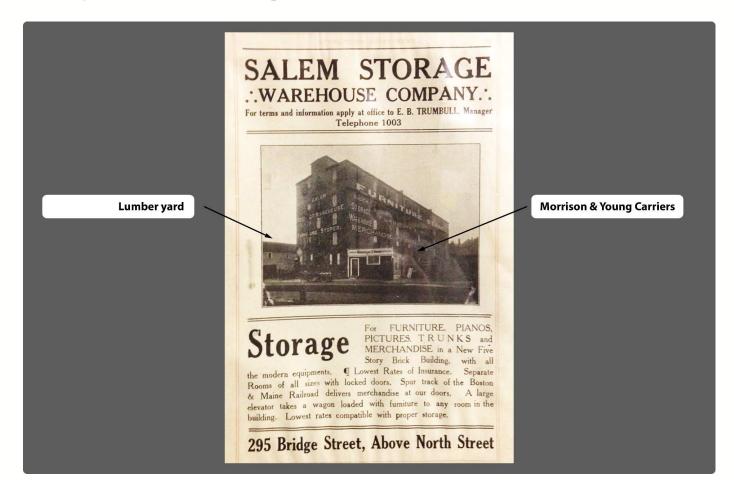
- First opened Salem branch on Endicott Street in 1944 over 70 years ago
- Branch was moved in the early 1950s to its current location, 295 Bridge Street to allow for a railroad station to be constructed on the site of the Endicott Street location



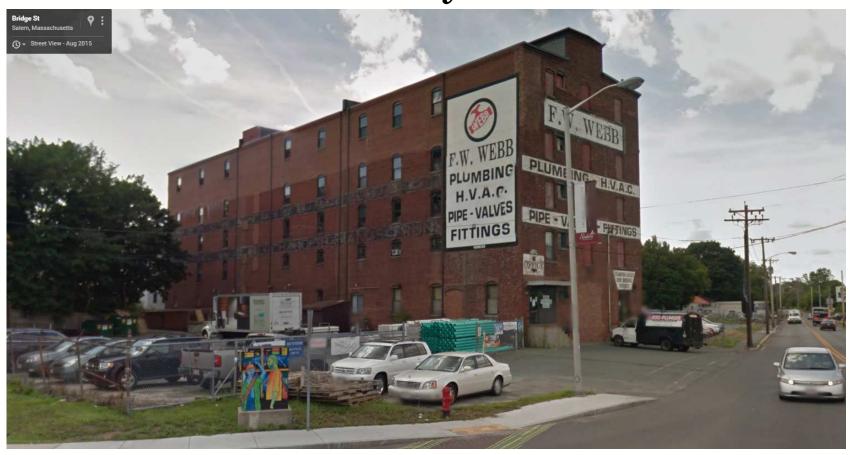
History of Bridge Street 1892



History of Bridge Street ca. 1920



F.W. Webb Salem Today



Looking to the Future

Building a new facility will allow us to grow our business in Salem

Current Facility

- No showroom
- Small counter area
- 5-Story warehouse
- 14 Current employees



New Proposed Facility

- Showroom
- Self-Serve wholesale area
- Single-story high-bay warehouse
- Addition of 8-10 full-time employees
- F.W. Webb moves all operations to new facility, allowing for redevelopment of existing facility

Bridge Street Site

Former Universal Steel Facility



Current Street View



Alpha Auto Site



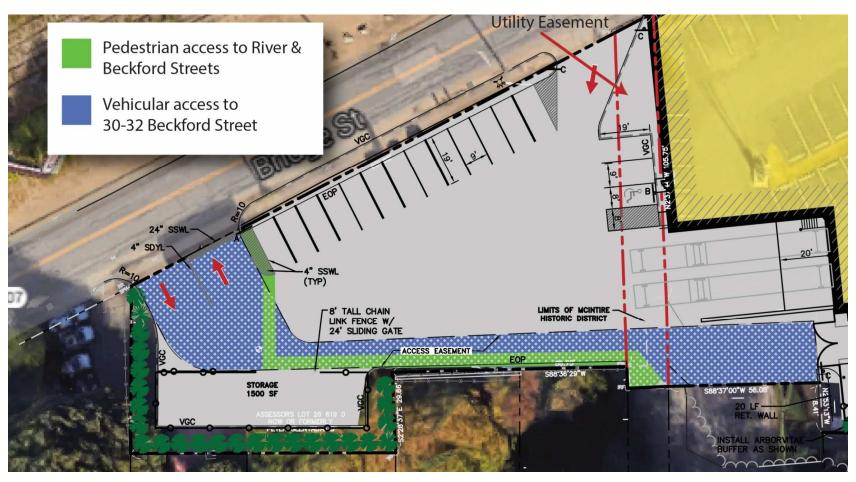


Proposed Building – Project Overview

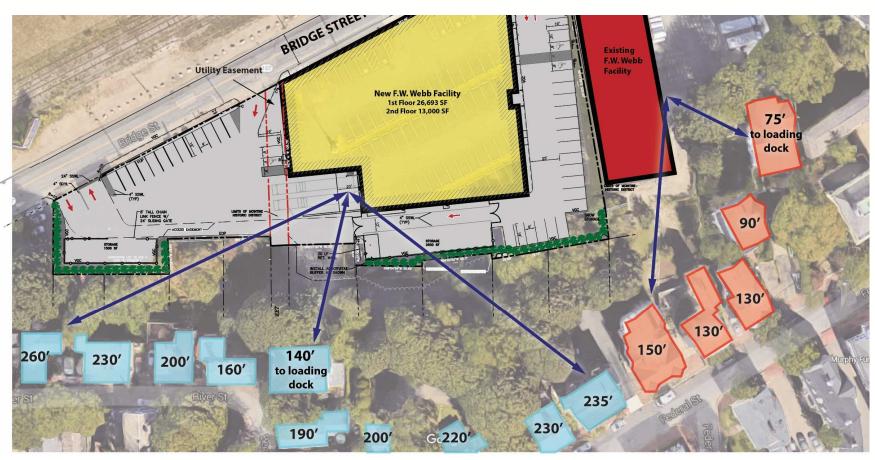
- Entrances, parking areas, loading docks, very small outside storage area
- Alpha Auto Site also being cleaned up
- Utility easement
- Pedestrian & vehicle access easement



Access to Beckford & River Street



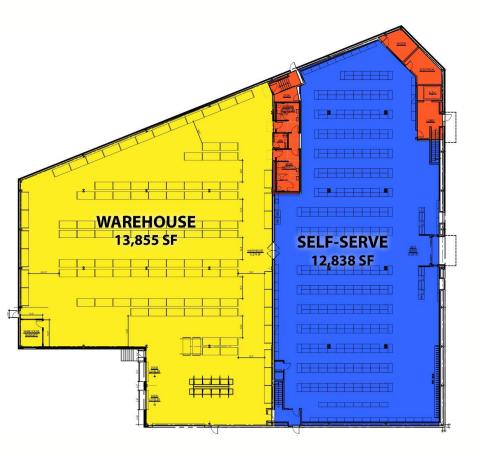
Proposed Building – Distance to Neighboring Structures



Typical Truck Traffic - Current

- 3-4 tractor-trailer deliveries per week
- 2 Box trucks deliver 3 total routes from this facility daily
- 1 Box truck delivery to this facility daily
- 1 UPS Delivery truck daily
- NO truck traffic after 4 pm
- NO truck traffic Saturday or Sunday

Proposed Building – First Floor

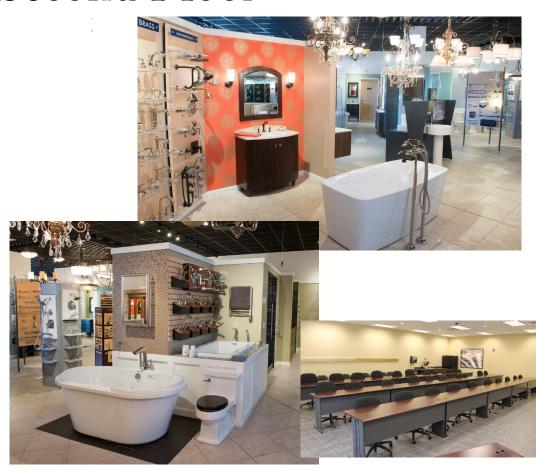






Proposed Building – Second Floor





Benefits for the City of Salem

- Significant tax revenue increase for the City
- Brings new jobs to Salem
- Keeps existing F.W. Webb jobs local
- Additional environmental cleanup at Universal Steel site
- Three (3) Bridge Street properties will be redeveloped

Elevation Rendering



VIEW FROM BRIDGE STREET